

The List

Electrical contractors

Ranked by metro-area revenue

RANK	LAST YEAR'S RANK	COMPANY ADDRESS	PHONE FAX WEB SITE	METRO-AREA REVENUE	TOTAL REVENUE	METRO-AREA EMPLOYEES TOTAL EMPLOYEES	HEADQUARTERS YEAR ESTABLISHED	SENIOR LOCAL EXECUTIVE, TITLE
1	1	Truland Systems Corp. 1900 Oracle Way, Suite 700 Reston, Va. 20190	703-464-3000 703-796-1718 truland.com	\$209.7 million	\$223.73 million	1,450 1,575	Reston 1976	Robert W. Truland, Chairman and CEO
2	2	Dynalectric¹ 22930 Shaw Road Sterling, Va. 20166	703-742-3500 703-742-8169 dynalectric-dc.com	\$203.82 million	\$5.9 billion	951 29,000	Washington 1965	Kenneth W. Hart, President and CEO
3	3	Freestate Electrical Service Co. 6623 Mid Cities Ave. Beltsville, Md. 20705	301-595-0665 301-595-5120 freestateelectric.com	\$101 million	\$101 million	600 600	Beltsville 1984	Michael F. Dugan, President
4	4	Mona Electric Group Inc. 7915 Malcolm Road Clinton, Md. 20735	301-868-8400 301-868-9769 getmona.com	\$88.6 million	\$88.6 million	650 650	Clinton 1966	Vincent P. Mona, CEO
5	5	J.E. Richards Electric 10401 Tucker St. Beltsville, Md. 20705	301-345-1300 301-345-2370 jerichards.com	\$80.77 million	\$80.77 million	502 502	Beltsville 1983	Joseph E. Richards, President
6	6	Natelco Corp. 120 W. Hampton Ave. Capitol Heights, Md. 20743	301-350-1325 301-350-8175 natelcoelectric.com	\$59.4 million	\$59.4 million	252 252	Capitol Heights 1993	Donna M. LaScola, CEO
7	7	Power Solutions LLC 17201 Melford Blvd. Bowie, Md. 20715	301-794-0330 301-794-0340 powersolutions-llc.com	\$53 million	\$62 million	296 358	Bowie 1994	Jon Eugenio, Owner
8	-	Singleton Electric Co. Inc. 7860 Cessna Ave. Gaithersburg, Md. 20879	301-258-2600 301-948-2094 n/a	\$52.97 million	\$52.97 million	325 325	Gaithersburg 1954	John Singleton, President
9	8	PerLectric Inc. 2711 Prosperity Ave., Suite 300 Fairfax, Va. 22031	703-352-5151 703-352-5155 perlectric.com	\$46.1 million	\$46.1 million	280 280	Fairfax 1992	Michael D. Perle, President
10	11	Power Services Inc. 5800 Woodcliff Road Bowie, Md. 20720	301-390-0800 301-390-0501 powerservices.net	\$41.06 million	\$41.06 million	250 250	Bowie 1987	Albert E. Winfield, CEO
11	9	T.A. Beach Corp. 12331 Carroll Ave. Rockville, Md. 20852	301-770-2060 301-231-7236 n/a	\$35 million	\$35 million	250 250	Rockville 1972	Jack Martin, General manager
12	12	Cherry Lane Electrical Service Inc. 8750-3 Cherry Lane Laurel, Md. 20707	301-575-2433 301-575-2432 cherrylaneelectricalservice.com	\$32 million	\$32 million	284 284	Laurel 1983	Robert L. Muir, President
13	19	Beckstrom Electric Co. Inc. 37277 East Richardson Lane Purcellville, Va. 20132	540-338-2344 540-338-8990 beckstromelectric.com	\$27.45 million	\$27.5 million	150 150	Purcellville 1989	Ken Beckstrom, President
14	14	Contemporary Electrical Services Inc. 112 Glyndon St. NE, Suite 200 Vienna, Va. 22180	703-255-9226 703-255-0296 cont-elec.com	\$27.27 million	\$27.27 million	175 175	Vienna 1989	Chris Broadbent, President
15	-	Heller Electric Co. Inc. 14218 Brandywine Road Brandywine, Md. 20613	301-372-6816 301-372-6174 hellerelectric.com	\$26.8 million	\$26.8 million	152 152	Brandywine 1964	William E. Heller, CEO
16	9	Walker Seal Electric Co. Inc. 2808 A Merrilee Drive Fairfax, Va. 22031	703-560-4600 703-698-1356 walkerseal.com	\$26.2 million	\$26.2 million	150 150	Fairfax 1923	Michael H. Walker, CEO
17	15	Tower-Davis Electric 5265 Port Royal Road Springfield, Va. 22151	703-591-8860 703-591-6475 towerdavis.com	\$24 million	\$24 million	240 240	Springfield 2003	David A. DiSanto, President and CEO
18	17	RTL Electric Co. Inc. 14700A Flint Lee Road Chantilly, Va. 20151	703-818-1900 703-818-1906 rtlelectric.com	\$20.2 million	\$20.2 million	105 105	Chantilly 1983	Robert U. Lawall, President
19	18	John E. Kelly & Sons Electrical Construction Inc. 8431 Old Marlboro Pike, Suite 201 Upper Marlboro, Md. 20772	301-736-2250 301-736-6582 kellycos.com	\$20 million	\$20 million	100 100	Upper Marlboro 1982	Stephen P. Kelly Sr., President
20	16	Pel-Bern Electric Inc. 640 Lofstrand Lane Rockville, Md. 20850	301-340-1040 301-309-0041 n/a	\$18.25 million	\$18.25 million	145 145	Rockville 1968	Kenneth Peltz, President
21	-	Leesburg Southern Electric Inc.² 103 Sycolin Road SE Leesburg, Va. 20175	703-777-6200 n/a n/a	\$14.5 million	n/a	n/a 180	Leesburg 1962	Joseph D. Lee Sr., President
22	25	Al Gleeson Electric² 4710 Upshur St. Bladensburg, Md. 20710	301-277-4680 n/a n/a	\$10.8 million	\$10.8 million	150 150	Bladensburg 1958	Aloysius E. Gleeson, President
23	21	Bryant-Berry Inc. 12104 Conway Road Beltsville, Md. 20705	301-419-3700 301-419-2142 bryant-berry.com	\$7.9 million	\$7.9 million	55 55	Beltsville 1989	Ronald L. Bryant, President
24	22	Merical Electrical Contractors Inc. 6411 S.W. Crain Highway Upper Marlboro, Md. 20772	301-952-9100 301-952-8030 n/a	\$7.3 million	\$7.3 million	50 50	Upper Marlboro 1969	Timothy K. Donaldson, President
25	25	Loudoun Electric Co. 22923 Quicksilver Drive, Suite 117 Sterling, Va. 20166	703-574-5001 703-574-5002 loudounelectric.com	\$6.29 million	\$6.29 million	56 56	Sterling 1981	Lee Piazza, President

Sources: the companies and their Web sites, Dun & Bradstreet n/a - not available Research by Arjun Kashyap

¹A wholly owned subsidiary of Norwalk, Conn.-based Emcor Group Inc. ²Information from Dun & Bradstreet. The ranked companies have provided information to researchers upon request. The List does not endorse the participants or suggest the quality of products and services. Please send updates and corrections on company letterhead to Research Director, Washington Business Journal, 1555 Wilson Blvd., Suite 400, Arlington, Va. 22209. To submit your company for future surveys, please visit bizjournals.com/washington/boi_survey.

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